



Session #3 – 11/10/05

▶ **INTRODUCTION** ◀

Before the innovative eighties, no one had ever heard of “networking”. Today, no self-respecting professional would consider living without it. “It’s not what you know, but who you know”, or so goes the wisdom of the day. If you can gain some friends in high places, you can guarantee your advancement.

That’s encouraging but not always true. Most networking happens among people whose singular focus is their own personal gain. When they’ve derived their benefit, the outstanding obligation is often forgotten. Before you stake your life on your network, adjust your outlook based on this timeless case study.

▶ **THE STORY OF A SURVIVOR** ◀

- 1. Joseph’s Revised _____
Genesis 39:20-23

- 2. Joseph’s Specific _____
Genesis 40:1-4a

- 3. Joseph’s Comprehensive _____
Genesis 40:4b-8

- 4. Joseph’s Impeccable _____
Genesis 40:9-13, 16-19

- 5. Joseph’s Reasonable _____
Genesis 40:14-15

- 6. Joseph’s Accurate _____
Genesis 40:20-22

- 7. Joseph’s Unrealized _____
Genesis 40:23

▶ **SURVIVAL TIPS** ◀

- 1.

- 2.

- 3.

- 4.

- 5.