

Series:  
**Power Broker**

Session One:  
**“Building the Case for Power Brokers”**  
4-6-06

◆ **OUTLINE** ◆

**A. What is a Power Broker?**

Power: “The ability to do, act or \_\_\_\_\_”  
- Webster

Broker: “The person who brings \_\_\_\_\_  
and \_\_\_\_\_ together.”  
- Shank

Power Broker:  
“The person who brings people who  
\_\_\_\_\_ the ability to do,  
act or produce together with the  
\_\_\_\_\_ of that ability.”  
- Shank

**B. How is Power Distributed?**

*Misconception:*

*Reality:*

**C. Where is Power Brokered?**

1. It is brokered through the \_\_\_\_\_
2. It is brokered through the \_\_\_\_\_
3. It is brokered through the \_\_\_\_\_
4. It is brokered through the \_\_\_\_\_

**D. What are the Steps to Empowerment?**

1. Give people \_\_\_\_\_
2. Give people \_\_\_\_\_
3. Give people \_\_\_\_\_
4. Give people \_\_\_\_\_
5. Give people \_\_\_\_\_

**E. What Happens if People are Not Empowered?**

1. They will manifest \_\_\_\_\_
2. They will manifest \_\_\_\_\_
3. They will manifest \_\_\_\_\_
4. They will manifest \_\_\_\_\_

**F. What is the Basis for the Model of the Power Broker?**

1. It is not the \_\_\_\_\_ leader  
*Matthew 20:25-28*
2. It is the \_\_\_\_\_ leader  
*Philippians 2:1-11*

**G. Who Should Attend the Series?**

1. Potential Brokers:
  - a. People in \_\_\_\_\_
  - b. People in \_\_\_\_\_ management
  - c. People in \_\_\_\_\_ management
  - d. People in \_\_\_\_\_
2. Potential Users:
  - a. \_\_\_\_\_
  - b. \_\_\_\_\_
  - c. \_\_\_\_\_
  - d. \_\_\_\_\_

**H. What is the Ultimate Objective of Power Brokering?**

1. To \_\_\_\_\_ power to the people.